

About Blue Hill

Blue Hill Data Services® (Blue Hill) is a leading Information Technology Outsourcing (ITO) infrastructure services provider delivering full-service, On-Shore Data Center Hosting solutions to clients worldwide. Blue Hill specializes in Mainframe, Server, and AS/400 iSeries managed hosting services, Dedicated Disaster Recovery, and Applications Support Services. Our scalable, reliable, and secure services enable clients to focus on their core business while ensuring the most cost-effective and highest quality support 24/365 for their mission-critical business systems.

Blue Hill helps clients **reduce their operating costs** and **minimize risk** by providing fully managed data center hosting solutions. Our world-class **On-Shore facilities**, highly skilled and experienced staff, and reliable 24/365 services have supported clients worldwide and from all industries since 1994. Our differentiation is providing **customized yet flexible SLAs and contracts** and **selective services** that enable clients to work in the manner they choose; delivering total end-to-end support or selective outsourcing as required. Rather than forcing clients to change their operating procedures to fit our standards, we offer the same services a client is comfortable with in their current environment; recommendations for increased efficiencies are provided but not mandatory.

We are proud our **client retention is 100%.** Blue Hill is a client focused solutions-oriented company. Our dedication to our clients has made Blue Hill one of the most respected names in the industry. Every client receives comprehensive solutions and client service support designed to meet their needs, regardless of their size or requirements.

Realizing the benefits of maximizing best-in-class hardware and software, and understanding the market's desire for strong client service, Blue Hill was founded to fill this void. The focus at inception was to provide flexible, customized solutions along with unparalleled client service, and we are proud to state that our focus has not changed.

Blue Hill has experienced impressive growth and profitability since inception. With our broad base of clients running on simple to highly complex operating systems, Blue Hill has never failed to provide the highest service levels. We look forward to continuing significant business growth by offering clients the benefits of a multiple platform data center, expanded service offerings, responsive and flexible services, and unmatched client relationship management. Blue Hill serves all industries, including Financial Services, Insurance, Healthcare, Government, Manufacturing, Transportation, Technology and Services organizations, among others.

The Blue Hill team has extensive experience in managing data centers. This means that as decision makers and service providers, we have faced just about every challenge possible and know how to service our clients quickly and effectively. Blue Hill's services enable companies to improve service delivery and reduce operating costs. We support the operational processing requirements of clients 24/365 utilizing advanced management tools and expert support staff that make Blue Hill an exceptional partner. Our clients remain at Blue Hill to meet their current and future needs, many renewing multiple years and expanding their services.



DEDICATED DISASTE Mainframe-as-a-Service AS400 - iSeries-as-a-Service z/OS, OS/390, VM, VSE Partitions on Demand Systems & Operations Systems Programming, Support Operations, Production ■ Remote Support Control, Job Scheduling Colocation Remote Support AS400 -Colocation Mainframe iSeries 24/365 Applications Server/Cloud Services Infrastructure PROBUCTION CONTROL Server/Cloud Infrastructure **Applications** VMware vSphere & ESXi Legacy Application Services Managed OS Windows/ ■ Remote Support Linux/Unix Remote Support **NOITARDIMINO** Colocation

Blue Hill's state-of-the-art 'Class A' data centers offer environmental redundancies and secure network infrastructure, as well as high-level data security provisions. In support of client Sarbanes-Oxley, HIPAA, and Payment Card Industry (PCI) requirements, Blue Hill compliances include SOC2 Type 2 (SSAE 18), PCI-DSS compliant, and EU-U.S. Data Privacy Framework and Swiss-U.S. Data Privacy Framework — evidence that our operational processes and controls meet superior standards of security, reliability, and availability.



•UPS and Generator Redundancy

A/C and Fire Systems

•Environmental Protection

Fault Tolerant Purpose-Built Data Center State-of-the-Art Infrastructure - Highly Secure Uptime Institute Tier III/IV Classification

Compliance

CIIS



TRUSTe

Certified Privacy ered by TrustArc



SOC 2 Type 2

Compliant

IRS Publication 1075 Compliance









MARS-E Compliant





HIPAA HITECH Privacy & Security Certified







EU-U.S. and Swiss-U.S. **Data Privacy Certified**

