



# XyberNET's SaaS (Software-as-a-Service)

Today's competitive landscape can place excessive demands on even the best-run and most successful businesses. With every aspect of running a successful business, companies are pressed for time, money, and resources to get business-critical applications up and running sooner rather than later.

To stay in front of the pack, a company must concentrate its resources on its core competencies. Companies have found that the benefits of using a SaaS provider are considerable and position them to best meet their goals.

Among the benefits are:

- Low cost of entry and shorter time to market
- Off-the-shelf solutions that incorporate IT processes into business operations
- Rapid access to new technology
- Predictable and cost-effective fees
- Opportunity for scalability, allowing organizations to purchase additional capacity as their needs grow

For a SaaS provider to be invaluable to you, it must provide more than just the processing environment--it must understand your business, grow with you and provide you with customization, consistently superior customer service and long-term viability. That's what sets XyberNET apart from all other SaaS providers:

- *Customization:* We understand that your company is unique, and that a "one-size fits all" system may not be right for you. Our staff of industry and technical experts assist you as your needs change.
- *Superior Customer Service:* Knowledgeable business and technical support staff are available 24x7. Service level requirements built into your SaaS agreement ensure that you receive the utmost in customer care. We strive to exceed your expectations on every level.
- *Long-term Viability:* We have been providing SaaS solutions for over thirty years, and continue to grow our client base and our expertise.

Whether it is daily administration processing or business intelligence solutions, we have a product or service to meet the needs of today's insurance companies.

We host our Xycor Systems and Datarray from our fault tolerant and fully accredited data centers, making them available to our clients through standard and secure communications. In addition, we provide full operational support, including a fully managed environment: communications monitoring, full secure access to data, ongoing database management and 24/7 support. XyberNET is also an excellent choice as a SaaS provider for those other systems that need a secure environment.

Whether you are a start-up company looking for a cost-effective way to enter the market, or a well-established company looking to improve functionality and cut costs, we can help.

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