



## Top 8 Reasons to Outsource

1. **Moving to the Cloud:** Adopting a 'Cloud-First' strategy for your servers means you also have to maintain your mainframe and AS/400 iSeries applications, including the skills and experience necessary to maintain these critical applications, cost effectively and in a 'private cloud' dedicated environment.
2. **Platform Conversion:** While moving off the Mainframe, AS400, or other legacy platforms, the current legacy systems must be maintained while the 2-3-5-10 year conversion project is underway.
3. **Limited Support Staff:** Facing challenges in maintaining legacy systems. Reduced IT budgets and an aging/retiring workforce are making it more difficult and less cost-effective to hire qualified support staff.
4. **High Maintenance Costs:** Upgrades and ever-increasing maintenance costs are no longer affordable in-house with limited scale.
5. **Cost Savings:** Reduce costs and save money and still show a greater ROI. A specialist will provide the support required at a lower cost by using a leveraged model.
6. **Risk Mitigation:** Remain 24x7 fully operational and compliant in the event of a disaster being declared, and service being disrupted from some unforeseen event.
7. **Mergers/Acquisitions:** Whether you've merged or been acquired, the goal of the new organization is often to move to a standardized system; however, there is limited expertise to maintain the critical legacy workloads for some period of time.
8. **Relocation:** The company is moving, and it is cost prohibitive to build a secure, on-site, hardened data center in the new location.

### The Future is Now

Your #1 goal is being responsive to the business. It's no longer about owning and maintaining your own data center -- it's about delivering compute resources to the business the best way possible.

### Blue Hill's Promise

To deliver customized solutions and flexible services, cost effectively.

**Get Started Now:** [Contact Us](#) today to request a consultation and receive a Resource Requirements overview, to help us understand your current operating environment and make recommendations on how best to support you. Thank you.