



# STRATHMORE'S WHO'S WHO Worldwide - Edition

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## **JOHN M. LALLI, C.O.O. RECOGNIZED AS AN HONORED MEMBER BY STRATHMORE'S WHO'S WHO WORLDWIDE PUBLICATION**

**FARMINGDALE, NEW YORK, AUGUST 2, 2017.** John M. Lalli of Pound Ridge, New York has been recognized as an Honored Member for 2017 by Strathmore's Who's Who Worldwide Edition for his outstanding contributions and achievements with over 40 years of technology and business experience in the field of Information Technology.

### **ABOUT JOHN M. LALLI, C.O.O.**

Mr. Lalli is the Chief Operating Officer and Managing Director of Blue Hill Data Services (BHDS) and Computer Alternative Processing Sites (CAPS), which are national IT managed hosting and colocation services providers supporting global clients, and are now the only fully managed services provider delivering all services from on-shore USA. They are headquartered in Pearl River, New York, with data centers in New York, New Jersey and Connecticut, providing IT infrastructure (IaaS), platform (PaaS), Mainframe (MaaS), and Application Support Services to organizations in all industry verticals including government. In June 2016, Blue Hill Data Services announced their acquisition of XyberNET, a leading software development company specializing in credit insurance and financial services, further expanding their applications services offerings and strengthening their support for the Insurance and Financial Services industries.

Mr. Lalli has been on both the corporate and managed services sides of the information technology business, and is an industry subject matter expert with a proven track record of delivering growth and superior client services in the Information Technology Cloud Computing space. His career includes 29 years in Broadcast/Media/Entertainment with CBS, Inc., where his last position was Vice-President and Chief Information Officer. At CBS, he implemented a revenue generation shared services business which contributed significantly to the bottom line, culminating in a successful strategic outsourcing partnership, the first of its kind for a major television network.

Prior to joining Blue Hill Data Services, Mr. Lalli was the Executive Vice President of Business Development and Strategic Services for Infocrossing, Inc., a publicly held infrastructure services provider. At Infocrossing he was part of the leadership team that tripled the growth of that company during a four year period to 2006 leading to its acquisition by Wipro. Previously, he held senior management positions as Senior Vice President Business Development and as Chief Technology Officer for managed hosting services providers Systems Management Specialists (SMS) and Marconi Services (Marconi PLC).

Mr. Lalli's accomplishments include substantial growth of Information Technology services businesses delivering cost effective managed hosting IT services to Fortune 1000 and mid-market companies while at the same time creating more jobs on-shore in the US. In support of this growth model, he also developed and implemented innovative, dedicated disaster recovery services for all computing platforms enterprise-wide.

Mr. Lalli states, "In this age of financial pressure and uncertain times, we are proud to have grown our business by more than triple since 2012. I believe it speaks to the quality, flexibility and affordability of our services and the dedication of our staff to provide best in class services, all from right here in the U.S."

While at CBS, Mr. Lalli was invited to the White House as a subject matter expert consultant during the Carter Administration to join the "White House Committee on Technology". He received the American Management Association Philosophy of Education and Services Award and the DeSeversky Institute CBS School of Management Award for leadership. He also was recently recognized in Times Square, New York City on the Reuter's billboard. Mr. Lalli was appointed Honorary Chairman and Speaker for the Blessed Sacrament High School (New Rochelle, NY) Alumni Association. He has been on the Board of Trustees and the Executive Finance Committee for New Jersey's Meadowlands Hospital Medical Center, Liberty Health System, serving from 2002 up to the recent privatization of Meadowlands hospital. Mr. Lalli is affiliated with the American Association of Blood Banks and the Notre Dame Alumni Association.

Born in Mt. Vernon, New York, Mr. Lalli obtained a B.A., Cum Laude, in Economics and Management Sciences from the University of Notre Dame with post-graduate studies in Computer Science at both the University of Notre Dame and Pace University. He is a decorated Vietnam Veteran having served in U.S. Army Intelligence. He is married to Leigh Lalli and they have five children. In his spare time Mr. Lalli enjoys golf and family activities.

For further information, contact [www.BlueHillData.com](http://www.BlueHillData.com).

#### **ABOUT STRATHMORE'S WHO'S WHO WORLDWIDE**

Strathmore's Who's Who Worldwide highlights the professional lives of individuals from every significant field or industry including business, medicine, law, education, art, government and entertainment. Strathmore's Who's Who Worldwide is both an online and hard cover publication where we provide our members' current and pertinent business information. It is also a biographical information source for thousands of researchers, journalists, librarians and executive search firms throughout the world. Our goal is to ensure that our members receive all of the networking, exposure and recognition capabilities to potentially increase their business.