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## BPO Management Services is Featured in NYTimes.com Article on Trend to Outsourcing

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### Chairman Patrick Dolan Describes Key Advantages for Clients Keeping Their Corporate Documents and Data on BPO Management's Servers

ANAHEIM, Calif., March 11 / PRNewswire-FirstCall / -- BPO Management Services, Inc., "BPOMS" (OTC Bulletin Board: **BPOM - News**) a leading full-service business process outsourcing company focused on serving middle-market enterprises, today said that an article published March 5 on NYTimes.com' featured the company's hosting services for middle market enterprises, which enable these businesses to save on their information technology expenditures by keeping their documents and data on BPO Management's servers.

The article by New York Times writer James Flanigan said, "The technological and business trends now favor the total outsourcing of a company's data -- all the records and paperwork, digitized and stored under various degrees of confidentiality, in data centers provided by small firms like BPO and large ones like I.B.M. and Google."

BPOMS Chairman and Founder Patrick Dolan explained in the article that a client company with \$100 million in annual revenue, for example, spends about \$7 million a year on information technology and back office functions such as accounting, human resources, document management and other administrative functions to support the enterprise.

"We can reduce that cost by 25 percent," he said, "which could add almost \$2 million 'to the customer's bottom line."

"BPO can achieve such cost savings," he adds, "because it spreads its expenditures for software and servers over 400 customers and, therefore, has a lower unit cost," the article said.

The article explained that small and medium-sized companies can use BPO Management Services to outsource a variety of their accounting, human resources and other administrative functions that currently take up their manpower, executive resources and divert attention away from core competencies.

"You don't need to have programs stored in your computers and files," Mr. Dolan said. "We can take it all in one of our servers," which are in Pearl River, N.Y., the article reported.

The article also noted that BPOMS, which was founded in 2005, has 180 employees; annual revenue in the tens of millions and last year raised \$20 million in two private placements of its stock.

It quoted Dolan as saying, "I'd like BPOMS to do for companies in the \$10 million to \$100 million range in revenues what Accenture and I.B.M. do for the Fortune 500 giants."

**[Click here to view the New York Times Article](#)**

#### About BPO Management Services, Inc.:

BPO Management Services (BPOMS) is a business process outsourcing (BPO) service provider that offers a diversified range of on-demand services, including human resources, information technology, and enterprise content management solutions to support the back-office business functions of middle- market enterprises on an outsourced basis. BPOMS supports middle-market businesses new to the BPO market, established businesses that already outsource, and businesses seeking to maximize return-on-investment from their in-house workforce. For more information, please visit <http://www.bpoms.com>.

**Forward Looking Statements:**

Certain statements in this press release that are not historical facts are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements may be identified by the use of words such as "anticipate," "believe," "expect," "future," "may," "will," "would," "should," "plan," "projected," "intend," and similar expressions. Such forward-looking statements, involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of BPO Management Services, Inc. (the "Company") to be materially different from those expressed or implied by such forward-looking statements. The Company's future operating results are dependent upon many factors, including but not limited to: (i) the Company's ability to obtain sufficient capital or a strategic business arrangement to fund its current operational or expansion plans; (ii) the Company's ability to build and maintain the management and human resources and infrastructure necessary to support the anticipated growth of its business; (iii) competitive factors and developments beyond the Company's control; and (iv) other risk factors discussed in the Company's periodic filings with the Securities and Exchange Commission, which are available for review at <http://www.sec.gov> under "Search for Company Filings."