



Customer Testimonials

What Blue Hill Clients Say About Our Services

"We are delighted to establish a partnership with Blue Hill Data Services. Thank you for the tremendous cooperation your team has demonstrated in getting the project started and for the smooth cut over of the Desktop Support Services."

- CIO, Global Manufacturer Consumer Products, PA

"Just want to let you know that you are doing an amazing job monitoring and resolving system issues that could potentially lead to outages. Thanks to all of you."

- Manager of Mainframe Services, Global Software Solution Provider, CA

"I just wanted to express my gratitude for all your hard work over the weekend. There was minimal fallout from the upgrade, and I feel you did everything on your part to ensure that it went as smooth as possible. As always much thanks."

- Project Coordinator, Global Software Solution Provider, CA

"I want to thank you for all of your help, you really went above and beyond. Thanks to you, I was able to get the entire file loaded and retrieve the data that I needed to resolve the customer issue. Thanks again!"

- Director of Production, Business Processing Services, MD

"I just want to send a quick Thank You to all who worked on our Disaster Recovery procedures. Everyone at Blue Hill was very professional and did their jobs as evidenced by a successful test. I was kept updated on the events of the day, and even when we needed to get an additional disk restored all went like clockwork. Thanks to Operations team in putting the plan together and to all who participated who I may have missed. I hope we never have to use this plan, but in the event we do, I'm 100% confident that we're all up to the task. Thanks to the Network side for remotely configuring the Router at the off-site recovery center and anyone else involved in that effort, Great Job!"

"Thanks to all who participated in today's DR testing. As usual everyone involved performed flawlessly being the true professionals that they are. In spite of the glitches, I was able to test 99% of everything I was scheduled to test."

- Systems Programmer, Financial Services Solutions, FL

"Just a quick note to recognize the efforts of the Blue Hill Staff. We are in the midst of a sizeable database build for one of our clients, and today, without much notice we received over 35 packages, with nearly 50 tapes. Just wanted to acknowledge the efforts of the Blue Hill team on a job well done. Their cooperation and diligence made my job much easier today..... not that they don't make it easier every day, but today went beyond the usual standards. Thanks again."

- Sr. Account Executive, Global Information Services Provider, NY

"Thank you so very much for your help and attention to all the little details that have gone into making my first processing run a success. You really have been wonderful, and I truly appreciate your time, knowledge and coordination efforts. The assigned Systems Programmer has proven to be an invaluable resource. Please extend my appreciation and warm regards. I'd also like to extend my thanks to the computer room, who were as welcoming of me as they were prepared, efficient and knowledgeable. Thank you all for your time and attention. I look forward to working with you all in the days ahead."

- Project Coordinator, Leading Software Provider, NY

"You have all been a great help with our tape needs and I wish to thank you all. Your efforts make a difference."

- Project Coordinator-Release Engineering Group, Global Software Solution Provider, CA

"For the record, Blue Hill has been a very responsive and professional supplier, a joy to work with. I would not hesitate a moment to do business with them again."

- Director of Client Support, Storage Solutions, CA

"It has been a great pleasure working with you and the Blue Hill team. Thank you for the great service and support!"

- Migration Manager, Storage Solutions, CA

"Your organization has been great to deal with and your service is excellent. I want to commend you and your staff for a wonderful experience working with Blue Hill. Thanks again for your wonderful service and support."

- Chief Information Officer, Higher-Education, MD

"I wanted to be sure to let you all know that I have truly enjoyed working with all of you. From the moment we came over to Blue Hill, you took care of us and have always provided us with first class support and then some. You all should be extremely proud of the job you do, believe me it does NOT go unnoticed. Everyone I speak to here that has interacted with anyone there always comments to me what a pleasure it's been. I wish for you all the very best that life has to offer and continued success. I know that you will continue to provide that same level of support."

- Systems Programmer, Financial Services Solutions, FL

"Blue Hill has proven to be a great asset and provider. I hope there are more opportunities we can explore in the future."

-Network Systems Manager, Global Audio/Video Equipment Distributor, NJ

"Your responsiveness is impressive. I greatly appreciate it."

- Sr. Systems Programmer, Leading Software Provider, GA

"I want to take just a second of your time to personally say, 'Thank You' I am amazed at how Blue Hill has responded to all of our questions and needs - You folks are truly Customer Focused and a Class Act, I am very pleased to have crossed paths with you."

- IT Systems Analyst, Leading Global Healthcare IT and Imaging Provider, NY

"Thank you very much for expediting the PCI vulnerability scan and please thank your team for all the effort put into creating a network that passed on the first scan."

- CIO, Global Consumer Products Manufacturer, PA

What Our Clients Say about Migrating to Blue Hill

"Your folks were great at both delivering a seamless migration and the planning that goes into the process; the weekly status meetings during the migration process really helped with ensuring nothing got overlooked."

- President and CEO, Leading Software and Services Provider to Financial Insurance Industry, CA

"To the team at BHDS, thank you all for the excellent results achieved this weekend. The data center transition was a challenging project in that there was a high-level of complexity due to all the moving pieces, necessity of risk management to safeguard the business, and a very tight time line. Results include: the network is more secure, has better end to end monitoring, and improved functionality; we now have a strong technology partner for the future and a solid platform to allow continuous improvement in technology services and business solutions."

Thank you for your participation all through the project, but especially for your creativity, dedication during the past weekend to overcome obstacles, being willing to dig in to move mountains (of equipment, cables, & tapes) and the excellent way you all worked together."

- CIO, Global Manufacturer Consumer Products, PA

"Thanks to all who participated in this migration. We truly appreciate the commitment and dedication to make this a very successful project. The z9 upgrade went very smoothly this morning and it was a great success. I guess all the prep work that took place during the past couple of weeks paid off big time and I was able to bring all Sysplex systems up on the z9 without any issues.

I also would like to thank all the Blue Hill staff that got involved for one reason or another without whom I would not be able to accomplish this task ahead of schedule. We spent a few hours on the phone discussing hardware connectivity to the z9 and new possibilities going forward. First we had to make sure I had means to access our system hardware resources without disrupting the "production" environment. Cables had to be moved, network connections had to take place so I could proceed with my preliminary tests and eventually bring the "production" environment up on the new hardware. Any mistake during this process could have caused us long outages and a lot of disruptions to our users. So, thank you all for your efforts and help during this project.

- IT Mainframe Services Manager, Global Software Solutions Provider, CA

"The migration went very well on Saturday and the Production Checkout was successful. We do still have 3 customers who opted to wait until Monday morning to check out, but based on the successes of the rest, I am not expecting any major problems. We are now live at Blue Hill. Thank you all for your efforts and support!"

- Vice President Information Technology, Insurance Services Company, CT

"Blue Hill is outstanding; they treat the client as if they were part of their own family. Recently we upgraded the operating system on our z/800. Blue Hill prepared every detail for us, from loading software to configuring the system. When we started under the new operating system, it went without any issues. The validation testing was painless and took only a few hours. Where else can you get service like that these days? We have acquired companies that need to be migrated to our mainframe at Blue Hill. No matter how big or small the migration issues may seem, Blue Hill is always in our corner, making the almost impossible seem easy. Blue Hill's entire staff is a group of knowledgeable professionals with a 'can-do' attitude. Blue Hill is with you every step of the way, no matter what it takes to get the job done right."

- Sr. Development Manager-Infrastructure Support, Global Software Provider, NY

"On behalf of my entire organization, I would like to acknowledge the truly overwhelming success of our recent conversion to Blue Hill. From every indication to date, as a result of efforts by your team and key members of our team, this conversion has been seamless, efficient, and professional. Your team members have been outstanding in both their desire to achieve success as well as their level of competence and cooperation. As a result of our migration, we look forward to working with you as we collectively move our organizations toward our future goals. Thanks again for all of your efforts."

- Chief Operating Officer, Human Resources Solutions, CA

"I wanted to thank you and the team at Blue Hill for doing such a great job migrating our operations to your data center. It's been almost 4 weeks since we cutover to Blue Hill's service and things are running very well. The migration was much smoother than expected, and the project team at Blue Hill was just great. We experienced no interruption in our operations. I appreciate the efforts of the System Programmers, along with everyone else there. I know it's not easy to find and keep good people, but it appears you have been able to at Blue Hill. Thanks again to everyone involved."

- Vice President, Network Management Services, CN

"I just wanted to drop you a note congratulating your team for an excellent conversion. The effort and responsiveness to our issues was timely. You have an excellent staff working for you. The Project Lead spearheaded this effort in a thorough, professional manner, ensuring that all details were covered. It is a pleasure working with you. The System Programmers spent much time dealing with all of the complex issues that were encountered and resolved the catalog problems during production cutover in a timely manner. I look forward to continuing excellent support from the team at Blue Hill. It is a pleasure to work with such a staff, and I really enjoyed meeting all of you."

- Network Security Engineer, Global Software Solution Provider, CA

"Thanks for a great effort making the move of our MP3000 so smooth. You have a terrific team! Please extend my sincere thanks to all of them and make sure you let them know how much their help and hard work is appreciated."

- IT Director-Worldwide Infrastructure Services, Global Software Solution Provider, CA

"Just wanted to let you know that everything ran perfectly last week. No problems with either connectivity or installation. It is always a relief and sometimes a surprise when something with this many pieces actually comes together smoothly."

- Independent Consultant, NY

"Thank you for doing a fabulous job! Everything ran as smooth as can be, which is a testament to your diligence and efforts, and I thank you. Just goes to show that anything is possible. I hope we have a chance to work together in the future."

- Project Coordinator, Information Technology Solutions, CN

"We consider the Proof of Concept phase of re-hosting the PCN application to Blue Hill Data Services to be complete and successful. In regards to the Interim Hosting Work Authorization, all activities defined in the agreement have been completed and all testing successful. Please proceed with any activities needed to convert to the production environment. The support provided by Blue Hill Data Services during the proof of concept phase was excellent and we look forward to continuing to work with you in production."

- Senior Systems Programmer, Global Electronics Manufacturing Services and Supply Chain Solutions, TX

"We've switched over to Blue Hill. DB/2 is up and running. I shut down my mainframes yesterday and we are LIVE on your system! Things went well. Your team is fantastic! A big thank you to them for their excellent service and support! Once again, THANK YOU! A Happy Blue Hill customer!"

- Program Manager, Industry Leading Software and Services Company, CA

"Thanks for all your help. You have made our conversion possible under very difficult conditions and we appreciate all your hard work on our behalf. It has been a pleasure to work with you and we look forward to working with you in the future."

- Partner, Financial Services Firm, NY

"I am super impressed with the way everyone has pulled together to make this happen. It was a true team effort from both companies and I believe sets the stage for a great partnership going forward. We are all excited, you have all been TERRIFIC! Once again, I want to express my appreciation for everyone's dedicated efforts to make this an easy decision."

- Director of IT, Insurance Provider, MO

"Please accept our sincere thanks for getting the SAN up and functioning during the past weekend. We appreciate the enormous effort you put into making sure we would be able to proceed with our pilot test this morning. We are able to work productively as a result of what you accomplished. This is a critical project for us and our whole team is very appreciative of the excellent service and great teamwork continually demonstrated by Blue Hill. Thank you very much for staying on top of this and being focused to support our test plan."

- CIO, Global Consumer Products Manufacturer, PA

"I wanted to take this opportunity to thank you for the wonderful service we have received from you and your team over the years. People are always so quick to complain, but I'd like to start your day with a praise report. Three of your support technicians gave me such excellent service that I must let you know about their contribution to your company's reputation. Since I have been involved with the move of the servers, we place a lot of support calls over the last couple of weeks to accomplish this task. Their timely response, follow-up and resolution to these calls have been impeccable. They are so quick to respond to our issues. Not only do they respond to our issues, but they think outside of the box when working on our issues. They follow-up to make sure all steps are covered; this includes things not thought of by us. And lastly, they go the extra mile to make sure the problem is resolved before closing the issue. I also want to note that you have been genuinely helpful and positive in the offering of your services to our organization. I appreciate that sincerely. You have helped us out of a lot of jams!"

- IT Manager, Non-Profit Cancer Research Organization, PA

"I am extremely happy with the smooth transition and the ability of the Blue Hill staff to make the post-migration transition as issue-free as it has been."

-Vice-President, Apparel Direct Marketer, VA

"So far so good on the z/OS upgrade to 1.7. We came in on Saturday and tested from 9:00am through 11:00am and everything was successful. We have one more thing on our list and we're waiting for the development team to test that either today or tomorrow (I don't anticipate any problems). I just wanted to say thank you to all involved. I know that there were many hours of work prior to "flipping the switch" on Saturday. Thanks to your Sr. Systems Engineer in particular for responding quickly to our calls on Saturday. As always you folks are true professionals."

- Systems Programmer, Financial Services Solutions, FL

"I wanted to compliment Blue Hill for the structure and thorough task lists that are reviewed during the migration process." "Testing has been GREAT. We just cleared our last big hurdle. I'm going to start releasing our production jobs in the next 30 minutes. Which means, we are all-in...Thanks for the long hours and great response time. Especially wanted to thank you and your team for dealing with our tape issues last night. I know it was frustrating, but thanks for working through it with us."

- CIO and IT Applications Manager, Industrial Supplier, OH