



## About Blue Hill

### Blue Hill Data Services - Cost-Effective, Secure, On-Shore Data Center Solutions

Blue Hill Data Services (BHDS) is a leading Information Technology Outsourcing (ITO) infrastructure services provider delivering full-service, on-shore Data Center Hosting solutions to clients worldwide. Blue Hill specializes in **Mainframe, Open Systems, and AS/400 iSeries Managed Hosting services, as well as Dedicated Disaster Recovery solutions**. Our scalable, reliable and secure services enable customers to focus on their core business while ensuring the most cost-effective and highest quality support 24/7 for their mission-critical business systems.

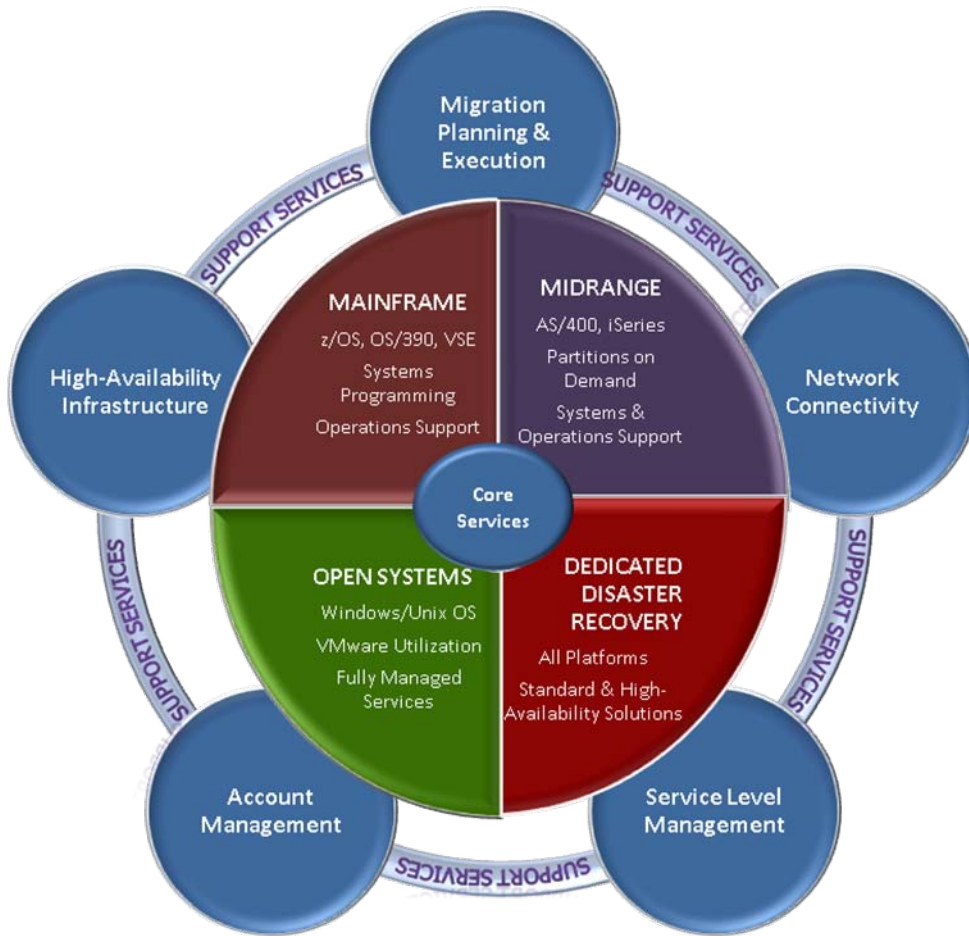
Blue Hill helps customers **reduce their operating costs** and **minimize risk** by providing fully managed data center solutions. Our world-class facilities, highly skilled and experienced staff, and reliable 24x7 services have supported clients worldwide and from all industries since 1994. Our differentiation is providing **customized yet flexible SLAs and contracts** that enable clients to work in the manner they choose, delivering total end-to-end support or specific functions as required. Rather than force clients to change their operating procedures to fit our standards, we offer the same services a customer is comfortable with in their current environment; recommendations for increased efficiencies are provided but not mandatory.

We are proud our **client retention is 100%**. Blue Hill is a customer focused solutions-oriented company. Our dedication to our clients has made Blue Hill one of the most respected names in the industry. Every client receives comprehensive solutions and customer service support designed to meet their needs, regardless of their size or requirements.

Realizing the benefits of maximizing best-in-class hardware and software, and understanding the markets desire for strong customer service, Blue Hill was founded to fill this void. The focus at inception was to provide flexible, customized solutions along with unparalleled customer service, and we are proud to state that our focus has not changed.

Blue Hill has experienced impressive growth and profitability since inception. With our broad base of clients running on simple to highly complex operating systems, Blue Hill has never failed to provide the highest service levels. We look forward to continued significant business growth by offering clients the benefits of a multiple platform data center, expanded service offerings, responsive and flexible services, and unmatched customer relationship management. Blue Hill serves all industries, including Financial Services, Insurance, Healthcare, Pharmaceutical, Government, Manufacturing, Transportation, Technology and Services organizations, among others.

The Blue Hill team has extensive experience in managing data centers. This means that as decision makers and service providers, we have faced just about every challenge possible and know how to service our clients quickly and effectively. Blue Hill's services enable companies to improve service delivery and reduce operating costs. We support the operational processing requirements of clients 24/7 utilizing advanced management tools and expert support staff that make Blue Hill an exceptional partner. Our clients remain at Blue Hill to meet their current and future needs, many renewing multiple years and expanding their services.



Blue Hill’s state-of-the-art ‘Class A’ data centers offer environmental redundancies and secure network infrastructure, as well as high-level data security provisions. In support of customer Sarbanes-Oxley, HIPAA, and Payment Card Industry (PCI) requirements, Blue Hill compliances include SAS 70 Type II, PCI-DSS and EU Safe Harbor Security Certifications — evidence that our operational processes and controls meet superior standards of security, reliability and availability.



**Pearl River, NY**

- 50,000 sq ft
- Multi-Layered Security
- Lit by Verizon, Lightpath & Lightower
- Diverse Power Feeds
- Environmental Protection
- UPS/Generator Redundancy
- A/C and Fire Systems



**Branchburg, NJ; Shelton, CT; Atlanta, GA**

- High Availability DR Centers
- Multiple Carriers/ISPs
- Diverse Power Feeds
- UPS and Generator Redundancy
- Environmental Protection
- A/C and Fire Systems

**Class ‘A’ – Fault Tolerant**  
State-of-the-Art Infrastructure – Highly Secure  
**SAS 70 Type II, PCI-DSS, EU Safe Harbor**  
Data Security Certifications  
**Uptime Institute Tier III/IV Classification**

